6TH EDITION (OCTOBER 2021-DECEMBER 2021)

BSO TIMES

PSO SECURES HSD BUSINESS OF POWER CHINA

TANKS AND PIPELINE CONNECTIVITY AT PSO SHIKARPUR TERMINAL

PSO MULTIGRADE PIPELINE INAUGURATED AT JIMCO MEHMOODKOT OIL TERMINAL

PSO'S FIRST EVER COMPANY OPERATED LPG OUTLET IN KARACHI



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MD CONGRATULATES PSO EMPLOYEES ON THEIR PROMOTIONS

Date: 18th Dec, 2021

Dear colleagues,

Congratulations to all who got promoted! You have done a spectacular job and you have earned your well-deserved promotion. To those of my dear colleagues who did not get promoted, don't lose heart, keep giving your best at work with positive attitude Insha-Allah you will grow further by the time the next promotion cycle takes place.

As always, I will highlight a few guiding principles as we move forward. Delivery is essential and meeting KPIs is of the utmost importance. As a business we have to keep our eyes on the goal.

Having said that - treating each other with respect, building trust, being open to new ideas and breaking down barriers to teamwork is vital and a prerequisite if we want to reach any goal be it in our personal life or professional.

I would urge you all to work together as one strong team and forge ahead as we take this great company to even greater heights together Insha-Allah.

I wish you all the best as we step into the new year. Have a great weekend.

PSO PERFORMANCE HIGHLIGHTS QTR 2 FY22

In order to cater to the increasing demand of White Oil Products with local availability and improve days' cover, PSO successfully imported a record 1.62 million metric tons of White oil during Oct-Dec 2021 which is 50% of the total imports by the industry, the ever-highest import volume of PSO in 2nd quarter of a Fiscal Year.

PSO is the first OMC in Pakistan to make "Oil-in" system on October 15, 2021, to commission the WOP (White Oil Pipeline) Multi-grade project by arranging MOGAS cargoes. A total sum of 152,200 MT MOGAS through four cargoes has been offloaded in WOP during the aforementioned period.

PSO becomes the first OMC in Pakistan to withdraw MOGAS from WOP at both JIMCO Mehmoodkot and Shikarpur terminals through taking receipts in newly constructed tanks via newly laid pipelines on November 17, 2021, and December 07, 2021, respectively.

PSO's available capacity of newly constructed tanks and WOP system were timely and fully utilized in order for increasing MOGAS stocks, also arranged additional cargoes and maintained MOGAS days' cover of up to twenty-five days, thus abiding by GOP policy directives to maintain at least 20 days' cover and ensuring supply chain security for the company and the country.

PSO made a record ever highest monthly upliftment of about 100,000 MT of HSD from PARCO in October 2021 to meet seasonal demand and maintain healthy stocks.

During the period, Jet Fuel market share increased from 94.5% to 97% and volume of 131,000 MT was achieved against target of 91,800 MT with a growth of 43%. Moreover, the profitability also increased by 270 Million i.e. 48% vs target.

Sham Wings, a private Syrian airline was added as a new customer.

In Marine, we continued to maintain the supply of special grade of filtered HSD to Pakistan Navy, thus meeting the demand of entire Naval fleet.

Certified JIG Inspectors of Total Energies Aviation (TEA) successfully carried out the inspection of PSO jet fuel facilities across Pakistan.



PSO SECURES HSD BUSINESS OF POWER CHINA

PSO has been successful in securing huge HSD Business of Power China which is more than 2.5 Million Liters a month, making it a landmark achievement that will generate sizeable continued revenues for the company.

The fuel business was gigantic in size that is 2500 KL a month with a forecast increase of 25% a year. The company was to cultivate a regular stream of revenue from the mega projects of the Basha Dam that will last for 10 years.

The Chinese Company accepted PSO Business proposal and signed the agreement initially for one year, while other business competitors suffered a serious blow and were left high and dry.

PSO HSD supply on the Silk Road now seemed like a beeline. A fleet of 10 vehicles is engaged on a daily basis to meet the 2500 KL demand of HSD for the Bhasha Dam Projects.

TANKS & PIPELINE CONNECTIVITY AT PSO SHIKARPUR TERMINAL

PSO Shikarpur Terminal has commissioned two newly constructed MOGAS Tanks (5500 MT each) and dedicated 8" diameter MOGAS pipeline link between PARCO and the Installation at Shikarpur.

To celebrate their milestone, the PSO Shikarpur Terminal Team hosted an event that began with a cake cutting ceremony followed by a welcome speech, words of appreciation, project details, project milestones, and a ribbon-cutting ceremony.

The event was graced with the presence of the Regional Head Operation & Logistics, Mr. Mir Muhammad Hussain Talpur who attended the event as a Chief Guest along with Mr. Imtiaz Ahmed Khaskheli, and Location In charges of all other OMCs.

The Cake Cutting ceremony was also held at PARCO station Shikarpur and attended by Mr. Mir Muhammad Hussain Talpur, Mr. Zain ul Abdin Makhdoom, Mr. Imtiaz Ahmed Khaskheli, and Location in charge of all other OMCs.



The speech by the Chief Guest began with appreciation to IP&M, Operation, and contractor on achieving the milestone of connecting newly developed tanks and pipeline link with WOP at PSO Shikarpur terminal safely with no incident.

The Operation, Supply, and QA team were also appreciated by the honorable chief guest on achieving the task of receipt successfully.

PARCO Station Shikarpur



Newly constructed MOGAS Tanks





05

PSO MULTIGRADE PIPELINE INAUGURATED AT JIMCO MEHMOODKOT OIL TERMINAL



The white oil multigrade pipeline is now functional at Jimco Mehmoodkot oil terminal and was inaugurated by Mr. Raheel Akram, Installation Manager Jimco with his team and Jimco Partners SPL & TPPL.



EXCELLENT PERFORMANCE RESULTS OF PSO FACILITIES

		erformance Results			
FY 2022-23 (July - December)					
INSTA	LLATIONS	LPG P	LPG PLANTS		
MehmoodKot	92.4	Karachi	72.1		
KTA	86.9	Lahore	56.8		
ктв	86.4	Akora Khattak	27.0		
KTC	83.3	Dhurnal	16.0		
ZOT	78.3	LUBE MANU	ACTURING		
Machike	77.8	LMT	51		
Shikarpur	74.1	Hyderabad	28		
Sihala	67.7	LMPA	24		
Morgah	25.5	Kotlakhpat	21		
D	EPOTS	AVIATION	AVIATION STATIONS		
Lalpir	78.0	Multan	88.8		
Quetta	77.8	Karachi	86.6		
Chakpirana	76.3	Islamabad (New)	86.1		
Kundian	76.2	Peshawar	82.1		
Kotlajam	75.2	Sialkot	80.4		
Chitral	72.6	Lahore	73.3		
Sahiwal	71.6	Islamabad (Old)	64.1		
Juglot	71.2	Pasni	57.9		
Habibabad	70.3	Faisalabad	45.9		
Faisalabad	65.0	Turbat	45.9		
Shershah	64.0				
Pasni	57.9				
Vehari	57.6				
Serai Naurang	54.4	Excellent	90-100		
Daulatpur	54.0	Very Good	80- 89		
Tarujabba	50.0	Good	60-79		
Sanghi	49.5	Fair	45-59		
Faqirabad	40.5	Unsatisfactory	Below 45		
Khuzdar	35.0				
Kohat	25.5				

The team at PSO Facilities has achieved excellent results during the first and second quarter of FY22 and we congratulate them in enhancing their performance one notch up.

In recognition of their performance, souvenirs were sent to the top 3 facilities including Installations and depots, top 2 Aviation Stations, and topmost LPG and LMT Plants. Moreover, mementos were given to the top performers in recognition of their annual performance from their respective General Managers.

ARAUCARIA PLANTED BY CEO – PSO AT MACHIKE INSTALLATION



Syed Taha, MD & CEO PSO participated in the plantation activity carried out at PSO Machike Installation

PSO AVIATION TEAM'S EMERGENCY EXERCISE AT LAHORE AIRPORT

The PCAA arranges emergency exercises every two years for all the functional bodies of Lahore Airport. This year, a full-scale emergency exercise carried out by PCAA was held at Lahore Airport on 6th December 2021, where all functional departments including PSO's Aviation team participated in the exercise.

The exercise comprised of two sections, one was the "Aircraft Fire" & the other "Rescue Operation during Aircraft Fire".

The response time of emergency teams was noted in order to check competency as well as rescue time in case of an Aircraft Fire for improvements.





Aircraft Fire

Aircraft fire was presented and response time of emergency teams were noted in order to check the competency of the CAA Fire Team and equipment's health.



Rescue Operation during Aircraft Fire

Rescue time during the Aircraft Fire was checked so that, during the emergency situation smooth rescue operation should be done.

DEFENSIVE DRIVING SESSION FOR PSO LOGISTICS TEAM BY ATS PAKISTAN

In collaboration with Automobile Track Services (ATS) Pakistan Pvt. Ltd; PSO Logistics at Sihala terminal arranged a three-day session on Defensive Driving and Health Assessment from 15th to 17th November 2021. More than 140 tank lorry drivers attended the session. Health screening tests were carried out by trained professionals under the supervision of a qualified doctor. Tests included screening for Hepatitis B and C, HbAlc test for diagnosing diabetes, blood pressure, and vision testing. The awareness session for Defensive Driving and

preparedness for handling emergencies on road was the second objective that was managed skillfully through presentation slides, movie clips, and thought-provoking motivational speeches by officials from HSE, Logistics, and M/s ATS.

The active participation of tank lorry drivers and immense discipline were the clear indicators of keen interest and much need to bridge the gap for which Logistics, Operations, & HSE departments collaborated effectively.



BURNS PREVENTION SESSION AT PSO ZOT INSTALLATION

PSO CSR Trust in coordination with the HSE department organized an awareness session on burns prevention at ZOT Installation on December 07, 2021. A team of doctors and paramedic staff from the NGO "Friends of Burns Centre" and Civil Hospital, Karachi conducted the awareness.



HSE DAY CELEBRATION

HSE Day was celebrated at LPG Plant in Korangi, Karachi on November 25, 2021. Guests from Karachi Traffic Police also participated along with SSP Korangi Area. A safety talk on LPG was given by HSE Regional In-Charge (South) and awards were distributed among guests. Free Medical Camp for eye checks was also organized. On the same day, PSO's first company-operated LPG Outlet was inaugurated as well.

Similarly, an HSE Day was celebrated at the LPG Plant in Lahore on October 21, 2021, with the collaboration of PSO's HSE Team (Central) and National Highway and Motorway Police. A presentation on safe driving was also delivered by Police officials.



LPG LAHORE



LPG KORANGI

EMERGENCY DRILLS AT PSO FACILITIES

ERP Drills on different emergency scenarios are conducted by PSO Facility Teams on a regular basis to keep the staff prepared for any unforeseen circumstances. Usual mock drills include emergency response to terrorist attacks, bomb blasts, oil spills, earthquakes, fire, and medical emergencies. In these drills, local LEAs and emergency services participate as well including but not limited to Police, Rangers, CTD, Bomb disposal Squad, Civil Defense, Elite Force, Edhi Ambulance service, Rescue 1122, etc.

FAISALABAD DEPOT









MACHIKE,
SHEIKHUPURA
INSTALLATION

SHIKARPUR



MAHMOODKOT TERMINAL





HSE CAMPAIGN CONDUCTED AT PSO NORTH DIVISION-ISLAMABAD AND JHELUM

The first phase of the HSE Campaign started from Islamabad Division at 10 sites with one-to-one interactions with customers to make them aware that PSO cares for their Health and Safety. Awareness Brochures, First Aid Boxes, Kids Safety, and Coloring Books with Color Pencils were distributed among customers as a sign of Caring & Giving.

The second phase started in Jhelum Division, not only focused on the Safety & Health perspective but added value to our vision by focusing on the third letter "E" as well which stands for the environment. An initiative was also taken to plant as many trees as possible for a cleaner and greener environment.







INSPECTION OF NEW STORAGE TANKS AND DEALERS' MEET UP SESSION AT PSO JUGLOT DEPOT, GILGIT BALTISTAN

PSO played an important role in the oil shortage situation in Gilgit Baltistan when other competing firms failed to perform. PSO with its vision to grow, diversify, and build value increased the storage capacity at Juglot Depot, with the installation of 2 above-ground vertical tanks.

"PMG Tank of Storage Capacity 3000 MTs and HSD Storage Tank 2000 MTs"

DCCO (North) and Regional Head (CS-ISB) along with their team held a meeting with Dealers and Operational staff and ensured that despite challenges, as in the past, PSO will efficiently handle the fuel demand in the northern areas.



DCCO (North), RH (CS-North), BM (Islamabad) and team, at Juglot Depot- Gilgit Baltistan



DCCO (North) with his team at Juglot Depot



PSO COVID VACCINATION CAMP

Taking PSO's vision and value of Caring & Giving further, PSO Regional Office Lahore persuaded the Punjab Health Department to set up a one-day Vaccination camp at the office for PSO employees. The idea was to offer doorstep availability of Booster Vaccination to our employees as a preventive measure to avoid adverse effects & spread of new Covid-19 variants.

As a socially responsible company, PSO Regional Office, Lahore also invited the tenants of Askari Corporate Tower to take advantage of the facility and get their employees vaccinated.

The activity was held on January 25, 2022, and the office managed to get 256 people vaccinated with booster dose and a few with the second dose in a single day.

Also, it is worth mentioning that almost all employees at PSO Regional Office, Lahore got their second dose of vaccination, and employees who took the second dose six months ago have now taken booster shots.

The responses received by all offices and building management were overwhelming. All of them appreciated PSO for its initiative taken towards a safer and healthier environment.

Last but not the least, PSO remains committed to its promise of standing by the nation!



GLIMPSES OF VARIOUS EVENTS IN NORTH ZONE

Newly constructed 2 storage tanks at PSO Juglot Depot.



STORAGE CAPACITY ENHANCED BY



Newly Constructed storage tank at Tarrujaba Depot which enhanced the storage capacity by 7000 MT.



Mr. Bernard Tricon Total Energies with the management of PSO Sihala Installation during jet Al inspection on December 09, 2022.



ICT Police, POL Army Depot, Rescue 1122 and Bomb Disposal Squad Officials after MAERP MOCK Exercise at PSO Sihala Installation.

Integrity inspection of SKO Tank# 6802 at PSO Sihala Installation under the leadership and direction of Mr. Jawad Shah - DCCO North and Mr. Shahnawaz - DGMO North





Asset Integrity Plan implemented at PSO North Zone locations and integrity inspection of 8 tanks completed from 1st October to 31st December 2021



HSE conducted a training session on permit to work, risk management system and confined space entry for North Zone staff at PSO Sihala Installation.

GLIMPSES OF CUSTOMER INTERACTIONS & VARIOUS EVENTS IN CENTRAL REGION

Celebration of DCCO-Central Zone's Promotion





Ground Breaking Ceremony of New Outlet in Shahkot City



Discussion on New Business Opportunities



Laptop Distribution Ceremony in Lahore

Commercial Sales Team Lahore Meetup at Kot Lakhpath Depot





Celebration of Team



Birthday Celebration of Commercial Sales Team Member in Lahore





MoU Signing Ceremony of Commercial Sales Team Lahore Central Office



Farewell Ceremony of Commercial Sales Team Member in Lahore



Managing Director & CEO's Visit to DCCO Central Office



Birthday Celebration at DCCO Central Office





on securing in Peer Review Central Zone

Celebration







PSO in Lahore



Meeting of Central Regional



Celebration of Retirement of Non-Management Staff in Lahore



Interns Engagement on Commercial Sales Projects and Outlets in Lahore



Celebration of Customer organized by Commercial

EMPLOYEES' CORNER

As they say that if you want to change the world, start with yourself. Engr. Sabreena Ali is the first female ever appointed in the 25 years' history of PSO Shikarpur Terminal. Following dreams in the technical field Engr. Sabreena Ali is working under the assets of the company to be an asset herself. PSO drove her career with pride as an only individual female at a remote location.

"Follow to grow, learn to achieve, and communicate to convey!"

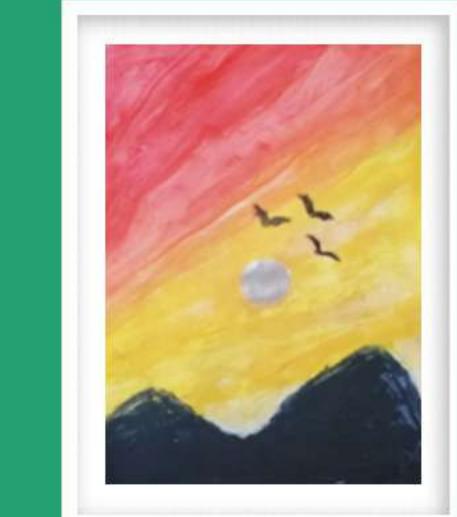
Engr. Sabreena Ali troubleshooting the fire engine controller at PSO Shikarpur Terminal

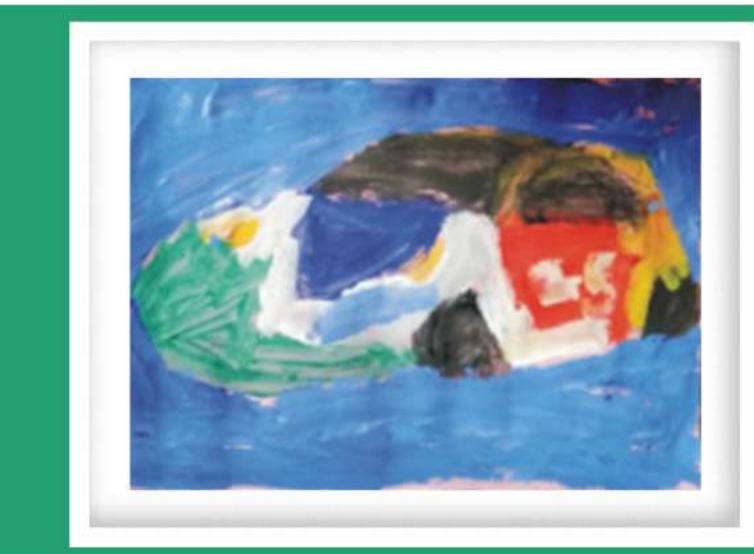




Engr. Sabreena Ali conducting Session upon static charges at PSO Shikarpur Terminal







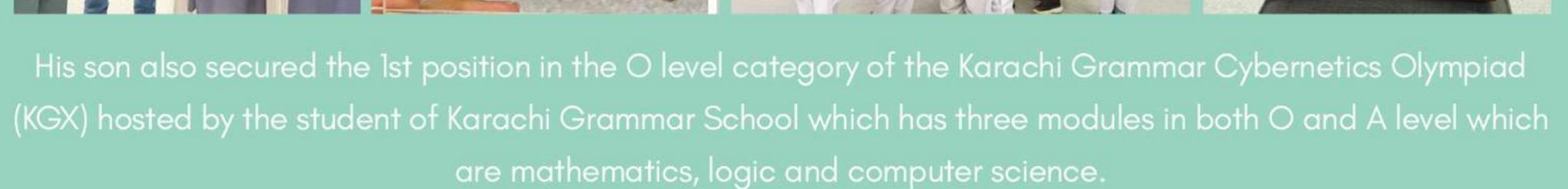
Mesmerizing pictures drawn by Muhammad Hammad of class 2, who is the son of Waqas Mustafa Ghouri.

Shah Aneequddin, the son of Jawad Shah; DCCO North-PSO, along with his team of four, secured the 1st Position in the 'Maryam's Marathon' module in the annual Karachi Grammar Math Olympiad (KGMO) organized and hosted by the students of Karachi Grammar School.Shah Aneequddin, the son of Jawad Shah; DCCO North-PSO, along with his team of four, secured the 1st Position in the 'Maryam's Marathon' module in the annual Karachi Grammar Math Olympiad (KGMO) organized and hosted by the students of Karachi Grammar School.









ماں کی بیاد میں اکثر آئکھوں کونم رکھتا ہوں کسی سے پچھاہیں کہتاامیدیں کم رکھتا ہوں مجھکومعلوم ہے کہ دعا کرنے کے لئے مال نہیں میں پھونک پھونگ کراب ہر قدم رکھتا ہوں اب خوشی کی بات پر بھی مسرت نہیں ہوتی ستانے والوں کامیں یاد ہرستم رکھتا ہوں یوں تو بچھڑے ہوئے برس بیت گیالیکن پھر بھی آج بھی دل میں تازہ یادوں کے زخم رکھتا ہوں جو مجھے ماں سے ستر گنا پیار کرنے والا ہے سجدے میں سامنے میں اس کاحرم رکھتا ہوں

Shamoon Ahmed Khan Senior Manager ICT at PSO shares his heart-felt poetry remembering his mother



Dr. Muhammad Irshad participated in an International Conference in October 2021

Dr. Muhammad Irshad went on a family trip in December 2021









Retail Department-Sahiwal Division organized a COVID Vaccine Day at different PSO outlets in the rural areas of

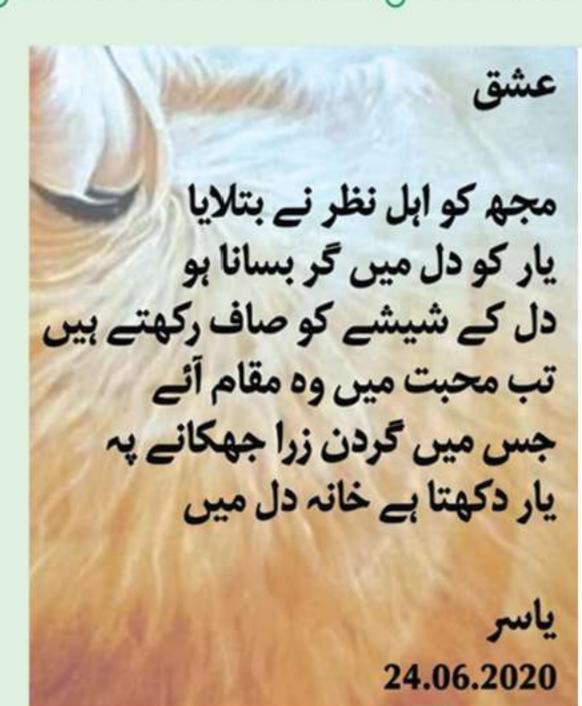


Mohammad Muneer, son of Akbar Khan-Shift Incharge at PSO secured 2nd Position on Hafiz-o-Nazra of Quran-e-Kareem in 4th grade.



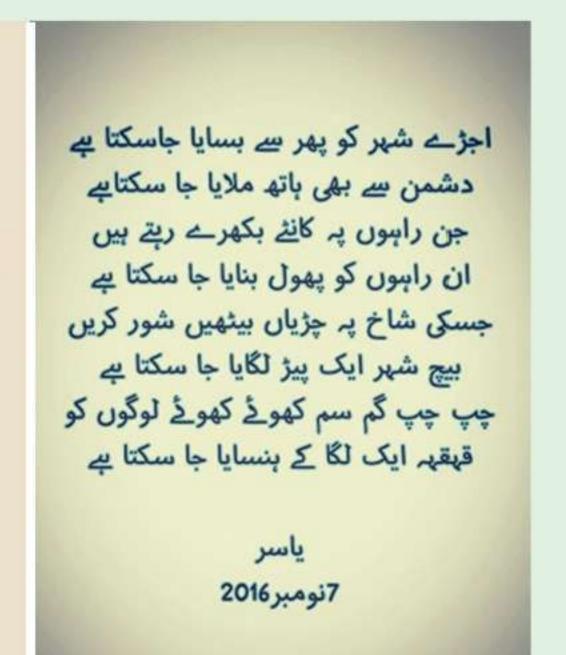


Beautiful poems written by Yasir Mahmood - Territory Manager, Rawalpindi who also has a page of his own on Instagram and Facebook where he shares his piece of Urdu poetry



برف کے سوداگر زندگی سمجھنے کو برف کے سوداگر کی یہ صدا ہی کافی ہے وہ جو کہہ رہا سب سے "لوگو میرا سرمایہ، کل متاع ہے برف مری جو پگھل رہی ہر دم" زندگی بدلنے کو یہ صدا ہی کافی ہے

22 جون 2020



Yasir Mahmood is also an avid believer in taking small initiatives and encourages others to practice the same. He proved this on the HSE Day at PSO Shaheen Filling Station, where a motorcyclist who slipped on the road was given immediate first aid at the station. The motorcyclist was also given a first aid box exclusively designed by outlet owners to observe the HSE Day.



He also organized the Customer Service Day and distributed plants to customers in hope of creating a cleaner and greener Pakistan.







He also voluntarily donated and planted different fruit plants beside the Canal Bank Bus Stop, and the Railway Station.





Fatima Nasir, daughter of M. Sarfraz Nasir-Manager Gaseous Fuels, Faisalabad, is a student of 9th class who has maintained her distinctions and participating in extra-curricular activities.

She is a promising student who successfully completed three certifications from the Virtual University in collaboration with the Ministry of Information Technology & Telecom.

Her achievements have given M. Sarfraz a moment of pride.



TRAINING CERTIFICATE IN CREATIVE WRITING





TRAINING CERTIFICATE IN FREELANCING

TRAINING CERTIFICATE IN GRAPHIC DESIGN

Minhaj a peon in PSO HSE & QA department shares the educational achievements of his three children.



Maira Minhaj Khan daughter of Minhaj Khan

S.M. Public Academy

89.6% in Matric

BAMM PECHS Govt College for Women 94.01% in Inter

Currently, got admission in BDS in Dow University of Health Sciences



Muhammad Taha Minhaj Khan

son of Minhaj Khan

S.M. Public Academy

96.4% in Matric

Currently studying in D.J Sindh Govt. Science College Karachi



Maryam Minhaj Khan daughter of Minhaj Khan

S.M. Public Academy

89% in Matric

College: BAMM PECHS Govt. College for Women

82% in Inter

Currently studying Doctor of Pharmacy in University of Karachi



Doris singing Christmas Carrol with her choir.











