



11TH EDITION JANUARY-MARCH 2023



1ST SOLAR
POWER PLANT

1ST LPG
FACILITY

STATE OF THE-ART
LABORATORIES

LUBRICANT
CERTIFICATIONS

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ACHIEVEMENTS

PSO Laboratories Rating

Among 100 global participants, PSO's laboratories at Lubricants Manufacturing Terminal (LMT) and Kemari Terminal (KTA) have been rated as "Excellent" through a round-robin cross-check program by BP's International Laboratory Correlation Program 2022 (BP ILCP 2022).

This international recognition attests to the precision and accuracy of PSO's laboratories ensuring delivery of top-quality lubricants to its valuable customers.



Lubricants Manufacturing Terminal (LMT) and Kemari Terminal (KTA) laboratories

OEM Approval for PSO Lubricants

An Original Equipment Manufacturer (OEM) certification is a great testament to a lubricant's quality and reliability ensuring that it meets all the standards set by the manufacturer itself.

For the first time, PSO has received an OEM approval for its lubricant, PSO DEO 8000 API CI-4/SL SAE 15W-40, from "Volvo Group Trucks Technology" for:

- Volvo VDS-3
- Mack EO-N
- Renault VI RLD-2

Congrats team Lubricants for striving to achieve an OEM approval for a competitive portfolio!

VOLVO
Volvo Group Trucks Technology

STD 417-0002 approval

Company name:	Pakistan State Oil Company Limited
Product name:	PSO DEO 8000
Oil code(s):	OS419339
Viscosity grade:	15W-40

Volvo VDS-3 approval	Yes
Mack EO-N approval	Yes
Renault VI RLD-2 approval	Yes

Approval date: March 2, 2023 **Approval #:** 417-0002-23-2591

Validity: Approval expires two years after the approval date. For approval extension, a complete and updated approval form must be submitted at the expiry date ± two months.

Approval:

Disclaimer: This approval is solely based on information submitted by the applicant and no further quality check is made by Volvo. Hence, Volvo takes no responsibility to ensure that the quality of this product is continuously maintained. This is the sole responsibility of the Company (see above).

OEM approval for PSO DEO 8000 from "Volvo Group Trucks Technology"

API License for PSO Lubricants

American Petroleum Institute (API) is the leading U.S. trade association representing all aspects of the natural oil and gas industry. API primarily works in developing industry standards and certification programs for manufactured products around the globe.

As a part of an ongoing journey, the Lubricants & Chemicals department successfully obtained the API license for the following products:

- CARIENT FULLY SYNTHETIC API SN SAE 5W-30
- CARIENT ULTRA API SN SAE 10W-30
- DEO 8000 API CI-4/SL SAE 15W-40

The API symbol on the pack is a guarantee and testament of the product quality.



Trials of PSO Synthetic SMO Gold

PSO has ensured the leading position as an energy supplier by keeping up with the changing industry demands. PSO Lubricants Technical Services team put in tremendous efforts in research and development to formulate "Synthetic Sugar Mill Oil" which is an improved alternate for conventional bitumen-based lubricants.

Trials have been conducted at leading sugar manufacturing industries i.e., M/s. Sheikho Sugar Mills Ltd. and M/s. Ramzan Sugar Mills where the lubricant demonstrated its exceptional performance in heavily loaded, large open gears and slow-moving mill house bearing applications.



Successful trials of Synthetic SMO Gold conducted at leading sugar manufacturing industries

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COLLABORATIONS & AGREEMENTS

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GEPCO CONTINUOUS BANK GUARANTEE FOR PSO CARDS

AGREEMENT WITH FAUJI FERTILIZER BIN QASIM LTD.

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COLLABORATIONS & AGREEMENTS

GEPCO Continuous Bank Guarantee (CBG) for PSO Cards

In its continuous efforts to enhance the sales volume, PSO Cards has won Rs. 60 million additional business from Gujranwala Electric Power Company (GEPCO) through Continuous Bank Guarantee (CBG). The total CGB will be Rs. 120 million with a monthly volume of rs. 80 million (1.65 % service charges).

This achievement will provide opportunities for further enhancing sales volumes by enabling PSO to enter into agreements with other power companies.



GEPCO grants additional business to PSO Cards through Continuous Bank Guarantee (CBG)

Agreement with Fauji Fertilizer Bin Qasim Ltd. (FFBL)

With the persistent efforts of the Cards Islamabad team, PSO has successfully obtained the M/s Fauji Fertilizer Bin Qasim Ltd. (FFBL) business which was previously with a major competitor.

This agreement serves as the first of many projects for both the companies to partner on, including fuel and lubricants for FFBL's plants. This will pave way for catering to the fuelling needs of other organisations operating under the umbrella of Fauji Foundation group.



PSO Cards obtains M/s Fauji Fertilizer Bin Qasim Ltd. (FFBL) business

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EVENTS & CELEBRATIONS

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INTERNATIONAL WOMEN'S DAY

HAJJ EXPEDITION 2023

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EVENTS & CELEBRATIONS

International Women's Day

As an organization, PSO is fully committed to fostering an inclusive workplace that values diversity and promotes equity. On International Women's Day, the company expressed gratitude to the women associated with the company and the ones who choose it for their journeys every day. A female driver's lane which was served by female attendants was exclusively launched for women.

Along with this, PSO organized a special session for its employees at the head office, providing a platform for female employees to connect and share their stories of empowerment while showing appreciation for their counterparts.



Women's Day celebrated at PSO House



Female driver's lane launched at forecourts



Women's Day celebrated at forecourts



Women's Day celebrated at forecourts

Hajj Expedition 2023

As per tradition, PSO nominated 11 fortunate management employees to perform Hajj during the 11th Hajj balloting ceremony graced by Mr. Rashid Umer Siddiqui, CSSO, and other senior officials at PSO House.

The selected PSO management employees are listed below:

Sr. #	Name of Employee	Employee Code	PSO Locations
1	Ms. Hasina Rahim	3718	PSO House
2	Ms. Saira Shoaib	2179	PSO House
3	Ms. Mehar Afroze	3118	PSO House
4	Mr. Imran Hassan Khan	2540	PSO House
5	Mr. Mojahid Iqbal	3211	Lahore Airport
6	Mr. Muhammad Farooq Murtaza	2340	Sahiwal Division
7	Mr. Muhammad Hanif Khan	2451	Zulfiqarabad Terminal
8	Mr. Khalid Nazir Virk	2010	Lahore Division
9	Mr. Zameer Illahi Pitafi	3264	Sukkur Division
10	Mr. Zaheer Ahmed	3489	Multan Airport
11	Mr. Khurram Shahzad	3479	Mehmood Kot Installation

Employees on Standby:

Sr. #	Name of Employee	Employee Code	PSO Locations
1	Muhammad Safeer	3949	PSO House
2	Waseem Akhtar	2260	PSO House

PSO **congratulates** the selected employees and wishes them a blessed journey!

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PARTICIPATION IN CONFERENCES

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PSTD ANNUAL WOMEN IN BUSINESS CONFERENCE

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PARTICIPATION IN CONFERENCES

PSTD Annual Women in Business Conference (WIBCON)

To equip the aspiring leaders of tomorrow with the right skill sets and knowledge, PSO co-facilitated the session Dare to Dream - A Visionary Workshop at WIBCON. This innovative and interactive workshop was designed to help participants achieve their goals, and live a life of passion. With a step-by-step creative process, they had the opportunity to carve the future they desire and identify the learning techniques that work best for them.



PSO co-facilitated the session Dare to Dream - A Visionary Workshop at WIBCON.

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MARKETING INITIATIVES

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MARKETING INITIATIVES

Promoting PSO Lubricants

Launch of the first Ever Fully Synthetic Lubricant

PSO recently launched DEO MAX, the first fully synthetic CK-4 graded diesel engine oil in Pakistan, which:

1. offers a longer oil drain interval
2. enhanced engine protection
3. reduced emissions

The 360° launch campaign for DEO MAX was comprehensive and included events aimed at promoting the product among big corporates of Pakistan, including PSO's corporate, industrial, and key account customers.



Launch of DEO MAX, the first fully synthetic CK-4 graded diesel engine oil in Pakistan



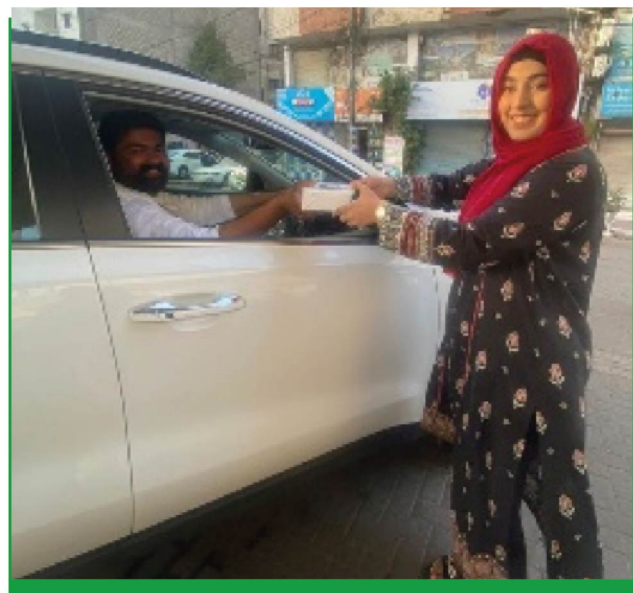
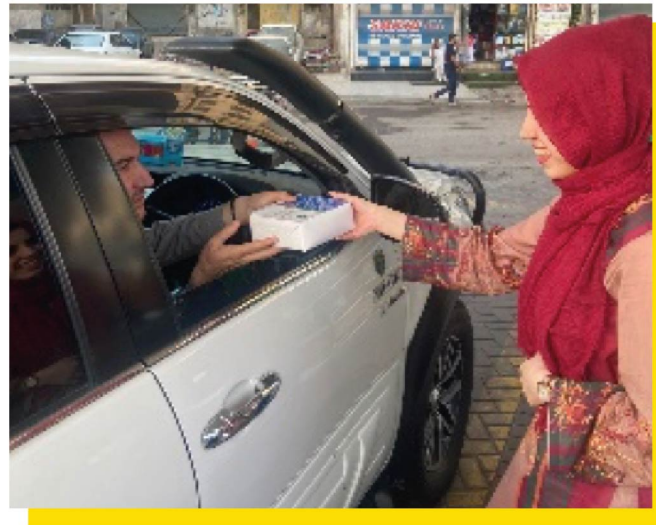
DEO MAX trade events

DEO MAX 360° Launch



Spreading Blessings Across Pakistan

Staying true to its core values of Caring and Giving, PSO launched its Tohfa-e-Ramadan campaign, an initiative which welcomed thousands of customers to break their fasts at the company's forecourts and celebrate the essence of the blessed month together.



Tohfa-e-Ramadan campaign launched at PSO forecourts

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HUMAN RESOURCES INITIATIVES

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LEADERS OF TOMORROW

HUMAN RESOURCES INITIATIVES

Leaders of Tomorrow

In an effort to support the leaders of tomorrow and equip them with the necessary skills and knowledge for success, PSO actively participated in career fairs at leading universities including CBM, LUMS, IBA, IQRA, GIK and SZABIST.



PSO participated in career fairs at CBM, LUMS, IBA, IQRA, GIK and SZABIST.

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INFRASTRUCTURE ENHANCEMENT

A Step Towards Sustainability



1st renewable Solar Power Plant commissioned at Shikarpur Terminal with a potential capacity of 200 KW and a production of 345 MWh per annum.

First-of-its-kind LPG Facility



Pakistan's 1st cylinder exchange facility inaugurated at M/s. Rangers filling station Lahore by Mr. Zafar I. Usmani (Chairman BoM).

State-of-the-Art Laboratories

PSO proved to be a pioneer of lab services amongst OMCs by inaugurating a new state-of-the-art portable fuel testing laboratory at Quetta depot.

The laboratory has state-of-the-art sophisticated testing equipment for Distillation Test (ASTM D-86) and other physical parameters such as density and appearance test.



Laboratory at Quetta Depot



QA Laboratory at Chakpirana Depot

Storage Capacity Enhancement and Upgradation

- Rehabilitation work of tanks at KTA and ZOT having a cumulative capacity of 37.5 KMT has been successfully completed in the 3rd quarter. On YTD basis, storage tanks of capacity 41.5 KMT have been rehabilitated.
- The project for upgradation of PMG Loading System at Mehmoodkot installation has been completed enhancing the throughput of PMG from 2,500 KL to 5,000 KL per shift with improvement in handling of tank lorry operations and reduction in waiting time in tank lorry part load fillings.



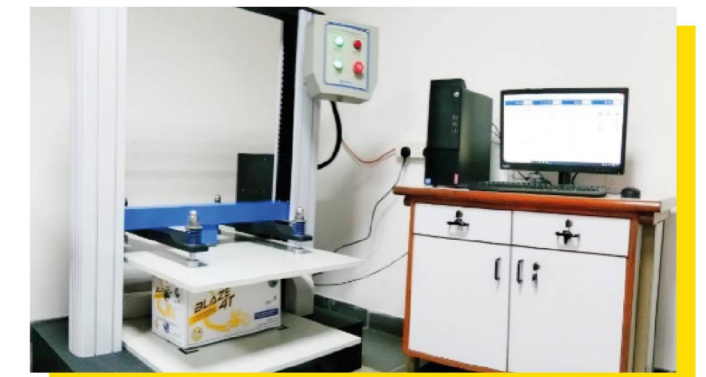
Construction of 4 tanks of both HSD & PMG with the capacity of 22,000 MT & 24,000 MT respectively



Construction of PMG Tank of Capacity 20000 MT is in progress at Faisalabad Depot

Quality Control Facilities

To ensure the integrity of packaging cartons, PSO has set up new testing facilities for corrugated lubricant cartons at the Lubricants Manufacturing Terminal (LMT) Laboratory. A fully automated Computerised Box Compression Test (BCT) machine has been procured, while testing facilities for moisture, thickness and other physical parameters are to be managed in-house.



Corrugated Lubricant Cartons testing facility inaugurated at the Lubricants Manufacturing Terminal (LMT) Laboratory

Bringing PSO Closer to Customers

Retail Network Expansion

PESHAWAR



KARACHI



M/s Qazi Petroleum inaugurated by Mr. Jawad Shah, DCCO (North); Mr. Mian Shakeel, RHCS (North) & DM Commercial Sales (Peshawar)

M/s Chashma Service Station inaugurated by the Managing Director, Syed Muhammad Taha

Multan

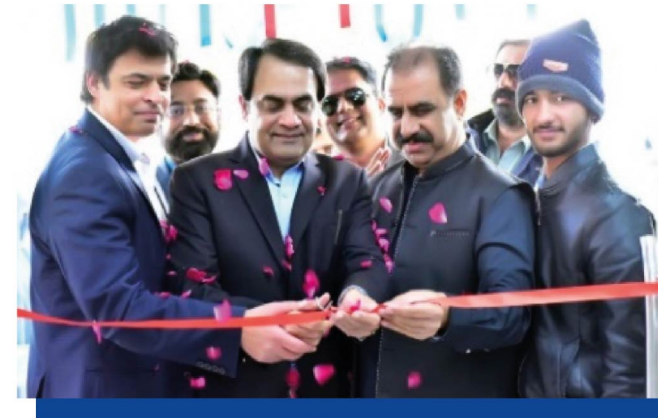


DHA Multan outlet inaugurated by Brig Muhammad Shoeb Anwer

Hyderabad

Madina T/S located at Indus Highway-Aliabad P/s was inaugurated by Mr. Raja Imran Ullah Khan, DCCO (South) and Mr. Khawaja Amer, RHCS (South).

ISLAMABAD



M/s DHA Filling Station inaugurated by Mr. Mian Shakeel, RHCS (North)

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CSR INITIATIVES

Being Socially Responsible

PSO receives multiple awards in “*Corporate Community Partnerships*”, “*Crisis/Disaster Assistance*”, “*Education Scholarship Program*” and “*Public Health/Safety Initiatives*” at the 12th Annual CSR Summit & Awards organized by M/s The Professional Networks.

Building Future Generations

Ida Rieu Welfare Association



PSO signs agreement with Ida Rieu Welfare Association to provide blind individuals free of cost education and other allied services from Early Childhood Education (ECE) till Post Graduate level

Lahore University of Management Sciences (LUMS)



PSO signs agreement with Lahore University of LUMS to support 10 national outreach program students from remote and underprivileged areas

PSO and Institute of Business Administration (IBA)



PSO signs agreement with IBA Agreement to support the education of deserving students selected through the National Talent Hunt Program (IBA NTHP)

Giving Back to the Community

Living up to its core values of Caring and Giving, PSO launched a nationwide ration distribution drive to support the deserving communities during the blessed month of Ramadan. Through this drive, PSO extended its support to 22,000 families across 14 cities in Pakistan including Shikarpur, Nawabshah, Umerkot, Dera Murad Jamali, Quetta, Pishin, Jhal Magsi, Sheikhpura, Faisalabad, Rajanpur, Bahawalpur City, D.I. Khan/Tank, Swat, and Abbottabad. The ration worth PKR 100 million comprised of essential provisions such as food and groceries.





PSO Cares

As part of its social responsibility, PSO in partnership with The Indus Hospital organized a “Blood Donation Drive” at PSO House. Mini medical check-ups and free health screenings of the participants were conducted and provided to them.



Ration distribution drive for the underserved communities

Additionally, after successfully completing the first and second phase of the ration distribution drive for contractor employees, PSO CSR Trust continued its support into the 3rd quarter and distributed 3,098 ration bags to deserving individuals.



Blood donation drive launched at PSO House



Ration distribution drive for PSO contractors

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EMPLOYEE ENGAGEMENT

Towards A Sustainable Future

Earth hour Celebrtaion



World Water Day



Earth Hour celebrated at various PSO facilities and offices by educating employees on climate change

World Water Day celebrated across PSO facilities and offices through awareness sessions and a pledge taking to encourage employees to help save water

Health For All

World Health and Safety Day



World Health and Safety Day celebrated at PSO House through awareness on safe work practices and a nutritious lunch to encourage fitness

Wellness Drive

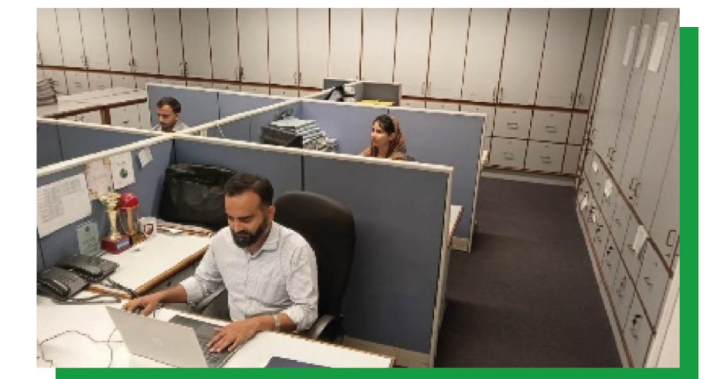


Employee Wellness Drive launched in collaboration with the Aga Khan Hospital, Dr. Essa Laboratory & Diagnostic Centre, Chughtai Lab, and Mantahaa, a lifestyle and wellness management company

HSE & QA Trainings

Basic HSE & QA Assessment

The HSE department organized the “Basic HSE & QA Assessment” in which a total of 1,150 employees participated. The purpose of this exercise was to do a preliminary survey to gauge basic HSE knowledge and awareness and attitude of employees while promoting HSE culture within the organization.



Basic HSE & QA Assessment conducted across PSO offices

HSE Trainings & Awareness Sessions



Learning sessions on PTW, MOC, RMS, HSE policies, systems, procedures, firefighting, and emergency response



HSE Trainings at Multan, Lahore & Faisalabad Aviation Stations



Comprehensive learning session on road safety in coordination with NH&MP (Road Safety Driving Institute, Dadu)



Training session at Chakpirana Depot in collaboration with Rescue 1122



HSE activities at Shershah



HSE training on retail outlet safety



Training sessions with Tank Lorry drivers on fire hazards, sleeping underneath tank lorries, parking in outward position, safe drinking water and emergency response plan



Defense driving session at Faisalabad



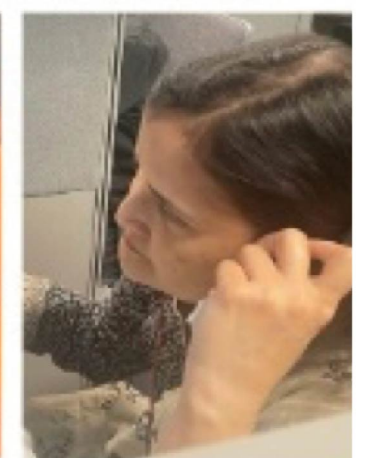
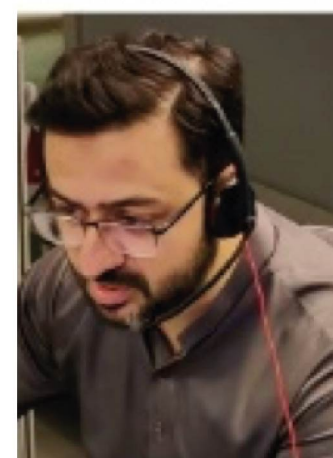
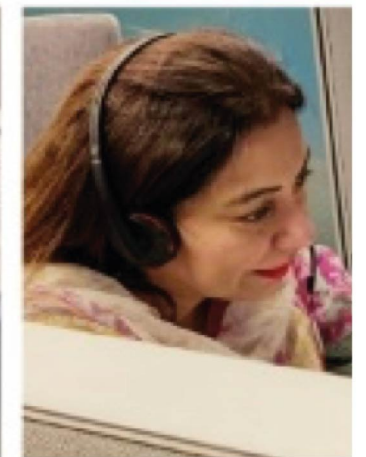
Firefighting trainings and demonstrations at facilities and retail outlets in the central region



Refresher sessions on "Awareness of ISO 9001: 2015 Requirements for Quality Management System"

Connecting with Customers

Call & Contribute



Call and Contribute, an engagement session between the PSO Management and customers/dealers through the TaaLuq service, held at PSO House

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GLIMPSES OF REGIONAL ACTIVITIES

Promoting Inclusivity

Public Awareness Campaign For Differently-abled People

PSO launched a public awareness campaign for the differently-abled individuals to recognize their skills, merits, abilities, and contributions to the workplace and the overall labor market. Through this campaign, LCD notepads were distributed to attendants with hearing impediment to allow ease of order taking from customers. Along with this, awareness brochures and coloring books for children were also distributed to customers at retail outlets.



Public awareness campaign for differently-abled individuals launched at PSO forecourts

Enagaging with Customers

Customer Care Days

PSO celebrated customer care days where various sales teams interacted with customers and answered questions regarding fuel and lubricants. Retail outlets were decorated and giveaways were given to customers as a goodwill gesture. Along with lubes, PSO cards were also promoted by the Cards team. Customers were also given Rs. 50/- discount per liter through the dealer on the entire range of lubricants.



Customer Care Days celebrated with giveaways & lube discounts at PSO Forecourts

PSO CLUB

PSO Islamabad Cricket Tournament 2023

The Islamabad office under the patronage of PSO Club, organized a cricket tournament between 4 teams, namely, DEO MAX Strikers, Carient Gladiators, Blaze Warriors, and Electro Eagles who played a total of nine matches in the tournament.

The final day ceremony was graced by Mr. Jawad Shah, DCCO (North) as the Chief Guest. The winning team was DEO MAX Strikers led by Mr. Atif Toor, whereas the runner-up team was Carient Gladiators led by Mr. Ahmad Faraz who was also declared the best batsman of the tournament, while Mr. Malik Hamza was chosen as the best bowler of the tournament.



PSO Cricket tournament held at Islamabad

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PSO CLUB

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4th Karachi United Corporate Futsal League

PSO's futsal team participated in the 4th Karachi United Corporate Futsal League. There were 12 highly competitive teams from companies such as Engro, UBL, Maersk, Shell Pakistan, ICI Pakistan, Red Bull, Parco, Friesland Campina and others.

Team PSO emerged as the winners of the competition under the leadership of mentor Khawaja Amer and team captain Hamza Saeed and were presented with the winning trophy.



PSO wins 4th Karachi United Corporate Futsal League

7th Karachi Parco Hard Ball Cricket Championship

PSO's cricket team participated in the 7th Parco Hard Ball Cricket Championship comprising of 12 corporate teams from all over Pakistan. Team PSO emerged as runner-up of the competition and were presented with the runners-up trophy. Mr. Raja Imran Ullah, DCCO (South) graced the event and congratulated team PSO on their strong performance.



PSO emerges as the runner-up of the 7th Karachi Parco Hard Ball Cricket Championship

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EMPLOYEE CORNER

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EMPLOYEE CORNER

Personal Milestones

Haseeb A. Khan

Divisional Manager Cards, Central



Guest Speaker at University of the Punjab and IT University (ITU) on “Challenges in the Corporate World”

Zeeshan Rashid

Incharge Laboratory & T/L Calibration Unit, Machike Terminal



Online E-commerce Course Certification

Adil Mukhtiar

Assistant Manager, Quality Assurance



Diploma in Computer Application & Office Professional

Muhammad Asim

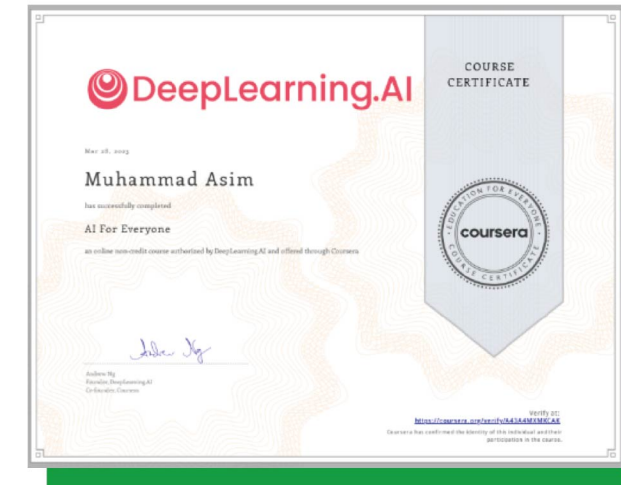
Assistant Manager, Quality Assurance



Marketing Analytics (funded by PSDF)

Muhammad Asim

Assistant Manager, Quality Assurance



AI for Everyone (funded by HEC DLSEI)

Samran Bashir

Data Analyst/Corporate HSE Coordinator



Occupational Health and Safety Certification

Atif Hussain

Deputy Divisional Manager, Commercial Sales Gujranwala.



Lahore University of Management Sciences (LUMS) Convocation 2022

Family Achievements

Son of Fared Ahmed

Assistant Manager, LMT



“Two Star Performance Badge” in “International Kangaroo Linguistic Contest 2022”
GOOD WORK SARIM!

Son of Khaqan Babar

Territory Manager, Commercial Sales
Gujranwala



1st position in Unique High School across all campuses and 14th position in “International Kangaroo Linguistic Contest 2022 “ at Benjamin Level (class 5 & 6) in English.

KEEP SHINING AHMAD!

Son of Usman Shabbir

Assistant Manager, Aviation Services



Merit-based admission in playgroup in APS Boys school, Lahore

GOODLUCK MUSAB!

Recreational Activities



Machike Team at Jallo Park and Shalimar Park

Farman Khan

Divisional Engineer, Faisalabad



Farman Khan at Hagia Sophia, Turkey

Daughter of Adnan Ahmed

Incharge Central Laboratory, Quality Assurance



Minahil Adnan at TDF MagnifiScience Centre

Saqib Malik

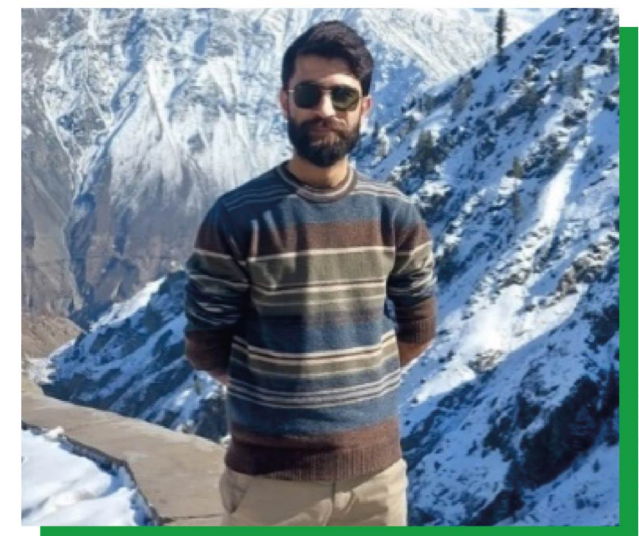
Regional Financial Controller, Central



Saqib Malik visited Singapore, Malaysia, and Thailand

Tahir Zaman

Territory Manager, Islamabad



Tahir Zaman at Rama Astore